Dan Woolley

Founder and Managing Partner

Ponderosa Management Group

Dan is the Founder and Managing Partner of the Ponderosa Management Group and former General Partner and co-founder of MACH37, the nation's leading cyber security accelerator. Over the four years Dan and his partners Rick Gordon and Bob Stratton led MACH37 they successfully identified and funded over 40 next generation cyber security companies. MACH37 generated over $19M in follow-on investment for MACH37 early stage companies that resulted in several "A rounds" and successful exits. MACH37 companies also created over 160 new cyber jobs across the Commonwealth and US. Dan has been in the cyber security industry for nearly 40 years and has been involved in startups, successful IPO's, and acquisitions of companies he has led. Dan's experience crosses software, hardware and global cyber-security services companies as well as running the global strategic alliances for Fortune 500 companies like CA and Dell for companies such as Microsoft, Intel, SAP, Oracle, SFDC, Citrix, and BMC. Currently Dan is working with several cyber security accelerator programs across the US, Mid Atlantic investor groups and next week will be a keynote speaker at "Invest Augusta" where a vibrant cyber security community is emerging.